



The Warrior Ethos

LINKED-DOMAIN LEADERSHIP MODEL



Ethos Domain:
Character,
Credibility,
Personal
Success,
Intrapersonal

Pathos Domain:
Connection,
Emotional IQ,
People
Success,
Interpersonal

Logos Domain:
Competence,
Knowledge,
Professional
Success,
KSA Impact

Sophos Domain:
Change,
Learning and Growth,
Progressive
Success,
Iterative

THE 4 QUESTIONS

1. *Can I trust you?*
2. *Do you care about me?*
3. *Do you know what you're talking about?*
4. *Can you help me out of the mess I'm in right now? Can you learn?*

THE 4 DISCIPLINES

1. *Lead by Example!
Ductus Exemplo!*
2. *Value people every moment*
3. *Learn something new every day*
4. *Intentionally plan to grow every day (MPES)*

Lasting leadership is influencing other's success

THE 4 DECISIONS

1. *Decide what you REALLY WANT (TELOS)*
2. *Focus: Decide who you will BE, raise your standards*
3. *Action: Decide what you will DO and DO IT!*
4. *Discipline: Decide to persevere*

THE 4 ACTIONS

1. *Honesty*
2. *Doing what you say - communicating well*
3. *Competence*
4. *Predictable behavior-
your track record of success*

Get 1% better!

Values = 4 T's

Two kinds of Pain you choose: *Discipline* or *Regret*

MY ONE BEHAVIOR

MY TOP 4 VALUES
Plus the ONE thing:
